

## **Discover the success stories of PIMAP Plus: Gualini Lamiere International S.p.A. success story**

From 20 to 23 June 2022, PIMAP Plus consortium has carried out an international business mission in Japan (Tokyo). The activities were organized in collaboration with the French Chamber of Commerce in Japan, that supported the PIMAP Plus consortium in the agenda definition and in the organisation of several meetings paving the way for future collaborations.

Eight companies belonging to the ecosystem of the six European clusters of the PIMAP Plus partnership were directly supported through a four-day program.

The agenda included B2B meetings, business culture trainings, the visit to Panasonic Center, Science Square Tsukuba and Jaxa Tsukuba Space Center (in Ibaraki Prefecture), as well as the participation to the Manufacturing World Japan 2022 exhibition.

The involved SMEs were Gualini Lamiere International S.p.A. (Italy), Goyalab (France), MGM Compro, TRL Space, Iguassu Software Systems, Mejlík Propellers, Radalytica, VRgineers, Čermák Aero (all seven from Czech Republic). These companies had the opportunity to share their expertise, products, technological interests as well as to explore the Japanese market and culture.

In particular, Gualini Lamiere International S.p.A. is a Lombardy SMEs belonging to the AFIL network, being a company associated to the cluster. The company is able to offer full services for the realisation of finished products and mechanical components, placing advanced technologies and specialised know-how in the machining of sheet metals and its customer disposal.

Gualini Lamiere International S.p.A. is equipped with the main cutting, bending and welding technologies, including laser cutting and high-definition plasma cutting. In order to maintain its technological leadership and to explore the most promising opportunities, Gualini Lamiere International S.p.A. has decided to join the PIMAP Plus business mission in Japan.

**Mr. Marco Travella, Innovation Manager at Gualini Lamiere International**, was very satisfied about his Japan experience. In this regard he commented: "We have explored many business areas. The main scope of our visit was to create an assessment on the photonics technology and the state of art of equipment. During the mission we have explored technologies and industrial approaches that we can export to Europe. Furthermore, the visit has allowed us to increase our visibility as well as our knowledge about the most recent technological and innovation trends!"

Overall, the mission was a success! Worthy of note, it was carried out just after the reopening of the Japanese borders giving the chance to European SMEs to be among the first ones to enter Japan and enjoy a privileged point of view!